APIR ADV0046AU QUARTERLY COMMENTARY | 31 March 2025

Market commentary

The Australian equity market had a weak quarter, with the S&P/ASX 200 Total Return Index falling 2.8%. Australia underperformed global markets, which fell modestly on concerns around the US economy. Bond yields fell globally, with the US Government 10-year yield down 0.36% to close at 4.21%. In contrast, Australian yields only rose 0.02% to close at 4.39%, reflecting a more stable economic backdrop. The February company reporting season was a key focus during the quarter, producing some outsized share price moves despite earnings broadly in line with expectations on average. Looking at performance by sector, defensives tended to outperform. Industrials (+3%) was best, followed by Utilities (+2%) and Communication Services (+2%). Information Technology (-18%) was weakest, then Health Care (-9%) and A-REITs (-7%).

Fund performance Commentary

The Fund returned 0.2%, outperforming the S&P/ASX 200 Total Return Index (Benchmark) by 3.0%.

Our holding in Nine Entertainment Co. (+25%) was the largest positive contributor to performance. The key driver was a takeover offer for Domain Holdings Australia, in which Nine holds a 60% stake, from US property firm CoStar. The initial offer price of \$4.20 per share was later raised to \$4.43, a 42% premium to the prior closing price, valuing Nine's stake at \$1.7bn. The Domain board has indicated its support for the offer and CoStar has been granted exclusive due diligence. Nine also delivered a better-than-expected half-year result in February, with a trading update that showed signs of cyclical improvement in the advertising market. The portfolio holds a smaller direct position in Domain Holdings Australia (+70%), which was also among the top contributors. Our position in Sims (+24%) performed very strongly. Several factors supported its share price over the quarter, including potential benefits from US tariffs on steel imports, a solid half year result which showed improvement in US scrap margins and the acquisition of US competitor Radius Recycling by a subsidiary of the Toyota Group, a sign of positive sentiment towards the sector. Our holding in QBE Insurance Group (+18%) also contributed positively. The company delivered its full-year result in February, with earnings ahead of market expectations and a relatively upbeat outlook for premium growth.

Our overweight position in Ampol (-17%) detracted from performance. The company delivered a weak full-year result, impacted by weak regional refining margins, outages at the refinery, depressed international trading profits and higher interest costs. While this is disappointing, the more stable parts of the business are performing as expected and a recovery in refining should further support profit growth. Our overweight holding in Treasury Wine Estates (-12%) underperformed. Sentiment towards the stock has been impacted by weak US wine data and mixed reports around Chinese demand following the removal of tariffs on Australian wine. We continue to have confidence in the strength and long-term growth potential of Treasury's brands and see current valuations as compelling. Our overweight holding in Incitec Pivot (-13%) also contributed negatively. The company has experienced some operational disruptions at its Phosphate Hill fertiliser plant, as well as seeing adverse weather impact demand for both explosives and fertiliser. While unwelcome, management believe the lower demand is a timing issue that will reverse in the second half, with expectations over the full year broadly unchanged.

Australian Equities review

The pause that refreshes, or...

The March quarter saw considerable economic and political turmoil following the inauguration of President Trump and unsurprisingly markets responded accordingly. What has been surprising however is that it is the US market that has seen weakness while European markets have strongly outperformed, notwithstanding a host of uncertainties relating to American economic and political relationships with Europe. Valuation differentials were, however, very much in favour of Europe and so in that sense relative price movements are easily justified. Our market had a soft quarter (S&P/ASX 300 Total Returns fell 2.9%) but this does mask a larger ~9% fall in the index from the peak in mid-February to the low in mid-March, before a small recovery later in the quarter.

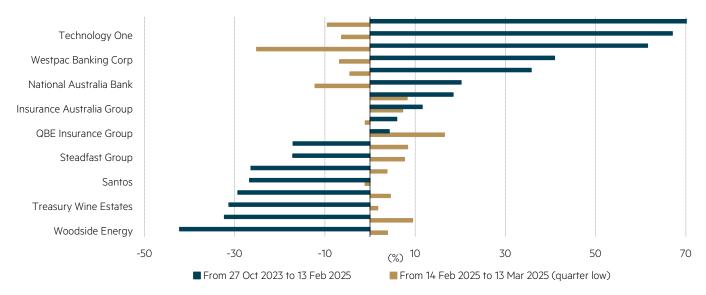
	FY1 PE	Quarterly Return
S&P 500	20.3	-4.3%
NASDAQ	23.4	-8.1%
FTSE 100	12.1	6.1%
France CAC 40	14.3	5.8%
Germany DAX	14.7	11.3%
Nikkei 225	17.8	-10.0%
Hang Seng	10.1	16.1%
Hang Seng China Enterprises	9.6	17.6%

Source: Bloomberg.

As noted in the December quarterly, our market produced strong returns in 2024 against a background of falling earnings, rising ~30% from the low seen end October 2023 to the high during this February. As we have been highlighting, these gains were generated by a narrow group of stocks (tech, financials and select industrials), where valuations became particularly stretched. This left the market vulnerable to price weakness and it was these stocks which led the way down in the correction we saw during February/March. Similarly, we saw a recovery in some of the laggards, particularly in selected defensive and resource names. Financials and Tech drove market returns from 2023 lows.

But strong reversal in recent market correction

Total Return relative to S&P/ASX 300



Source: FactSet.

In our view this reflects the extreme valuation differentials that prevailed. This is not to suggest that the valuation differentials have narrowed materially; they have not. By way of example, the chart below highlights that defensive stocks continue to trade at large discounts to historic averages relative to the Industrial benchmark, even after their recent performance bounce.

Defensive stocks have lagged in a strong market

Valuations are attractive relative to recent trading history Valuation of major defensive stocks in the ASX 200



Source: FactSet, data to March 2025. Represents unweighted average next 12 month PE relative to S&P ASX200 Industrials Index of AMC, BXB, COL, CSL, RMD, TLS, TWF and WOW.

The Industrial benchmark incorporates the expensive valuations of key benchmark stocks such as Commonwealth Bank (CBA, 25 PE¹), Goodman Group (24 PE), Macquarie Group (20 PE) and Wesfarmers (31 PE). These four stocks comprise ~25% of the benchmark. If we include National Australia Bank (15 PE) and Westpac (16 PE), this increases to ~35% of the benchmark (both these stocks are expensive relative to their history although less extreme). These premium valuations clarify why we have significant overweight positions in a number of the more attractively valued defensive stocks and the absence of most of the largest capitalization names in our portfolios.

The recent company reporting season was one of the most volatile in history with wild price swings accompanying many results. The fact that the beginning of the market correction overlapped with the heart of the reporting season was a significant contributing factor to volatility. However, it was also notable that in general the premium rated "crowded trades" underperformed relative to the discounted and less well-held stocks. This is after the former group had been strongly repriced through 2024, often without much in the way of accompanying earnings upgrades necessary to justify the share price gains.

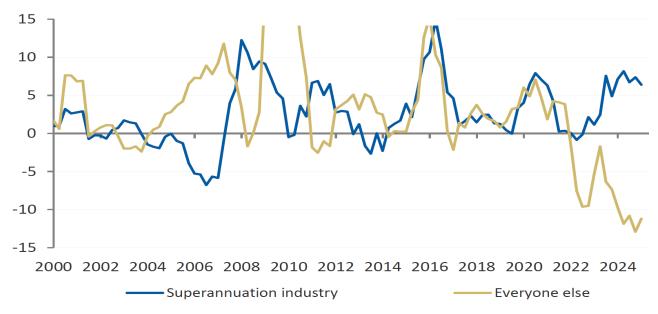
CBA was the only of the big four banks to report a full six-month result during February, reporting a solid result but with little growth in earnings. CBA remains a global outlier in terms of large bank valuations with a valuation of ~\$250 bn and trading more than three times book value. There have been numerous contributing factors to the almost unprecedented revaluation of CBA over the last year or so, including international buying as investors deserted China in the second half of 2024 and diverted some of those funds to our larger liquid stocks. Domestically, super funds invested significant funds into the Australian market over recent years and this together with ongoing moves from active to passive management has seen the super fund holdings in the banks increase. Active managers have been sellers of banks and appear to have record underweights to the sector with their outperformance being a headwind to performance for most active managers. Renewed investor interest in China and US tech valuations coming under pressure is likely to see a broadening of investor appetite. We are of the view that the next 12 months will be far more challenging for the banks and given their extended valuations we are materially underweight the sector.

-

¹ All PE data is FactSet FY1 consensus

Super funds have been large buyers of banks

Active managers are significantly underweight the sector Net purchases of banks sector (A\$ bn; rolling annual)



Source: ABS, Morgan Stanley Research. Data to December 2024.

The US market has suffered a set-back and much has been written about the end of the age of US "exceptionalism". Many other markets held up well over the quarter but for reasons already discussed, our market has been a laggard. Market weakness has generally been good for value stocks, even if largely on a relative basis. We see no easy path for US tech stocks to recover their large falls and if this is the case, the broader US market is also likely to remain under pressure, which would impact our market negatively.

With the announcement of Trump's tariffs on 2 April the downturn in the US market accelerated and contagion has spread globally. As is usual in such market moves, there has been considerable volatility with a move to defensive assets. Extreme valuation differentials have begun to narrow but have a long way to go to approach historical averages.

Responsible Investment

Stewardship is a key pillar of Maple-Brown Abbott's approach to environmental, social and governance (ESG) integration. We engage regularly with the companies we invest in, taking the view that there is greater benefit to influence change as a shareholder rather than simply divest and pass the challenge to a potentially less ESG-focussed investor. Our long-term investment horizon facilitates this approach, as it enables us to take a longer view on ESG risks and engenders stable, influential relationships with the Board and management of our portfolio companies.

Over the course of the past year we met with a range of companies held in our Australian value equity portfolios, with climate risk and decarbonisation again the most discussed topic. Other engagement themes that repeated regularly in our meetings included conduct and culture; data privacy and cybersecurity; and modern slavery.

Our engagements may be triggered by a particular incident or controversy or be undertaken as part of a regular deep dive into ESG risk management

Deep dive ESG meetings were held with portfolio companies including Brambles (BXB), where we discussed decarbonisation, circularity and modern slavery; Treasury Wine Estates (TWE), covering decarbonisation, modern slavery and human capital; Orica (ORI), on decarbonisation, environmental stewardship, and safety performance; and Ansell (ANN), on modern slavery and environmental stewardship.

We also participated in several engagements specifically focussed on companies' climate transition plans, including Origin Energy (ORG), BHP Group (BHP) and National Australia Bank (NAB), and used these meetings to inform our proxy voting activity at subsequent AGMs.

In many cases it may take several years for engagement objectives to be met, however there are other times when outcomes are more immediate.

To supplement our direct engagement, we also participate in collaborative investor initiatives, including Climate Action 100+ and Investors Against Slavery and Trafficking Asia-Pacific (IAST APAC).

Most of our direct engagement meetings cover multiple topics, and insights are fed back into our company research and evaluation. Our engagement priorities are identified through assessment of the most material ESG risks and opportunities at a company and portfolio level, analysis of macroeconomic trends and regulatory focus, real-world impacts, and the responsiveness of the target company.

For latest Fund factsheet click here.

Fund ratings









Further information

Contact our Client Service team by: T 1300 097 995

E mba@unitregistry.com.au

Australian Head Office

Maple-Brown Abbott Limited Level 25, Australia Square Tower 264 George Street, Sydney NSW 2000

UK Office

Antipodes Partners Limited Suite 823 125 Old Broad Street London EC2N 1AR UK

Lonsec

The Lonsec rating issued 10/2024 is published by Lonsec Research Pty Ltd ABN 11 151 658 561 AFSL 421 445 (Lonsec). Ratings are general advice only, and have been prepared without taking account of your objectives, financial situation or needs. Consider your personal circumstances, read the product disclosure statement and seek independent financial advice before investing. The rating is not a recommendation to purchase, sell or hold any product. Past performance information is not indicative of future performance. Ratings are subject to change without notice and Lonsec assumes no obligation to update. Lonsec uses objective criteria and receives a fee from the Fund Manager. Visit <u>lonseccomau</u> for ratings information and to access the full report. ©2024 Lonsec. All rights reserved.

Zenith

The Zenith Investment Partners (ABN 27 103 132 672, AFS Licence 226872) ("Zenith") rating (assigned ADV0046AU June 2024) referred to in this piece is limited to "General Advice" (\$766B Corporations Act 2001) for Wholesale clients only. This advice has been prepared without taking into account the objectives, financial situation or needs of any individual, including target markets of financial products, where applicable, and is subject to change at any time without prior notice. It is not a specific recommendation to purchase, sell or hold the relevant product(s). Investors should seek independent financial advice before making an investment decision and should consider the appropriateness of this advice in light of their own objectives, financial situation and needs Investors should obtain a copy of, and consider the PDS or offer document before making any decision and refer to the full Zenith Product Assessment available on the Zenith website. Past performance is not an indication of future performance. Zenith usually charges the product issuer, fund manager or related party to conduct Product Assessments. Full details regarding Zenith's methodology, ratings definitions and regulatory compliance are available on our Product Assessments and at Fund Research Regulatory Guidelines.

Disclaimer

This document is prepared and issued by Maple-Brown Abbott Limited ABN 73 001 208 564, AFSL 237296 ("MBA"). This document contains general information only, and does not take into account your investment objectives, financial situation or specific needs. Before making any investment decision, you should seek independent investment, legal, tax, accounting or other professional advice as appropriate. Past performance is not a reliable indicator of future performance. Neither MBA, nor any of its related parties, directors or employees, make any representation or give any guarantee as to the return of capital, performance, any specific rate of return, or the taxation consequences of, any investment. Any views expressed on individual stocks or other investments, or any forecasts or estimates, are not a recommendation to buy, sell or hold, they are point in time views and may be based on certain assumptions and qualifications not set out in part or in full in this document. The views and opinions contained in this document are those of the authors as at the date of publication and are subject to change due to market and other conditions. Such views and opinions may not necessarily represent those expressed or reflected in other MBA communications, strategies or funds. Information derived from sources is believed to be accurate, however such information has not been independently verified and may be subject to assumptions and qualifications compiled by the relevant source and this document does not purport to provide a complete description of all or any such assumptions and qualifications. To the extent permitted by law, neither MBA, nor any of its related parties, directors or employees, make any representation or warranty as to the accuracy, completeness, reasonableness or reliability of this information, or accept liability for any losses, whether direct, indirect or consequential, relating to, or arising from, the use or reliance on this information. Before making a decision whether to acquire, or to continue to h